

California's Top Multifamily Property Management Firms¹

RANKED BY UNITS

RANK	COMPANY NAME/ ADDRESS/ WEB SITE	CONTACT/ TITLE/ PHONE/ E-MAIL	PRINCIPAL/ TITLE	YEAR ESTABLISHED (in Calif.)	EMPLOYEES/ MANAGERS CLIENTS	NUMBER OF UNITS MANAGED IN CALIFORNIA		TOTAL NUMBER OF PROPERTIES MANAGED IN CALIFORNIA		VALUE OF PROPERTIES MANAGED IN CALIFORNIA IN MILLIONS	SIZE OF CALIFORNIA PROPERTIES MANAGED	NUMBER OF PROPERTIES MANAGED IN CALIFORNIA IN THE FOLLOWING REGIONS		
						Jan. 2007 Jan. 2006 Jan. 2005	Jan. 2007 Jan. 2006 Jan. 2005	Jan. 2007 Jan. 2006 Jan. 2005	Less than 20 20-100 units 101+ units	San Diego Orange County Inland Empire Los Angeles	Silicon Valley SF Bay Area Sacramento Other			
1	American Management Services (dba Pinnacle) 4449 Granite Drive, Ste. 902 Rocklin, CA 95677 www.PinnacleRealty.com	Scott Mencacay Partner (916) 632-5888 smencacay@prmc.com	Scott Mencacay	1985	592 25 25	43,000 32,100 25,290	325 290 246	\$5,000 \$4,100 \$3,790	0 63 55 19	41 63 45 12	49 41 45 12			
2	FPI Management Inc. 800 Iron Point Road Folsom, CA 95630 www.fpimgt.com	Dennis Treadaway President (916) 357-5312 x210 dennis.treadaway@fpimgt.com	Dennis Treadaway	1968	1,250 44 80	42,756 41,993 33,476	281 279 246	\$4,200 \$4,200 \$2,700	0 85 196	5 5 5 22	25 35 100 84			
3	The John Stewart Co. 1388 Sutter St., 11th Floor San Francisco, CA 94109 www.jsco.net	Jack D. Gardner President, CEO (415) 345-4400 jsco@jsco.net	Jack D. Gardner President, CEO	1978	1,229 39 310	28,367 27,814 23,961	341 353 324	\$3,546 \$3,060 \$2,640	52 202 87	47 14 7 60	32 142 27 12			
4	Equity Residential 2 N. Riverside Plaza Chicago, IL 60606 www.equityapartments.com	Fred Tuomi President, Property Mngmt. (312) 474-1300	David Neithercut CEO	1994	748 77 N/A	26,607 25,177 25,196	106 100 99	N/A	0 0 106	12 8 14 35	10 27 0 0			
5	Western National Property Management 8 Executive Circle Irvine, CA 92614 www.wng.com	G. Stephen Donohue President (949) 862-6292 sdonohue@wng.com	Michael K. Hayde CEO	1963	1,200 150 20	26,469 22,317 22,526	151 137 142	\$3,900 \$3,350 \$3,100	4 50 97	1 113 16 17	0 4 0 0			
6	Stratus Real Estate - Riverstone Residential Group 5311 Topanga Canyon Blvd., 3rd Floor Woodland Hills, CA 91364 www.stratusrealestate.com	Steve Heimler Principal (818) 227-4777 sheimler@stratusrealestate.com	Steve Heimler	1989	700 18 52	22,512 22,341 19,343	176 228 202	\$2,800 \$2,300 \$1,800	11 104 61	2 30 22 81	2 7 0 32			
7	LB Property Management Inc. 4730 Woodman Ave., Ste. 200 Sherman Oaks, CA 91423 www.lbprop.com	Gregg Bernstein CFO (818) 981-1802	Robert Lopata President	1988	65 20 450	20,000 18,000 16,000	585 495 400	\$2,215 \$1,897 \$1,187	470 76 39	0 96 0 489	0 0 0 0			
8	BRE Properties Inc. 525 Market St., Fourth Floor San Francisco, CA 94105 www.breproperties.com	Tom Mierzwinski VP, Corp. Communications (415) 445-6525 tmierzwinski@breproperties.com	Constance B. Moore President, CEO	1970	N/R N/R N/A	17,774 17,764 16,304	63 63 58	\$1,883 \$1,710 \$1,689	0 3 60	13 0 0 31	0 10 9 0			
9	The ConAm Group of Companies 3990 Ruffin Road, Ste. 100 San Diego, CA 92123 www.conam.com	Frazier Crawford Executive Vice President (858) 614-7200 fcrawford@conam.com	Brad Forrester President, CEO	1975	1,520 215 51	12,130 19,183 11,135	82 108 57	\$1,516 \$2,398 \$1,392	4 26 52	29 0 3 0	0 2 13 35 (Central Valley)			
10	Sares-Regis Group 18802 Bardeen Ave. Irvine, CA 92612 www.sares-regis.com	James V. Thomas Division President (949) 809-2433 jthomas@sares-regis.com	Geoffrey L. Stack Managing Director	1993	389 41 19	12,053 11,472 9,328	61 60 39	\$2,290 \$2,180 \$1,400	9 18 34	4 8 35 3	2 7 0 2			
11	Prometheus Real Estate Group Inc. 1900 S. Norfolk St., Ste. 150 San Mateo, CA 94403 www.prometheusreg.com	William R. Leiva Chief Financial Officer (650) 931-3429 mcaliao@prometheusreg.com	Jaclyn B. Safier Executive VP, Principal	1992	545 58 4	11,919 11,071 11,055	53 48 48	N/A	0 11 42	0 1 0 0	34 15 2 1			
12	Woodmont Real Estate Services 1050 Ralston Ave. Belmont, CA 94002 www.wres.com	Bob Rouse President (650) 802-1629 brouse@wres.com	Ron Granville CEO	1967	372 16 N/A	10,831 10,150 9,100	70 65 52	\$1,860 \$1,700 \$1,550	0 17 53	0 0 0 0	15 41 14 0			
13	Manco Abbott Inc. 6051 N. Fresno, Ste. 110 Fresno, CA 93710 www.mancoabbott.com	Hal Kissler CEO (559) 256-4010 hkissler@mancoabbott.com	Hal Kissler	1972	160 5 32	4,673 6,612 6,754	37 48 51	\$470 \$570 \$540	0 0 37	0 0 0 0	0 0 0 37			
14	Eugene Burger Management Corp. 6600 Hunter Drive Rohnert Park, CA 94928 www.ebmc.com	Stephen Burger President (707) 584-5123 steveburger@ebmc.com	Eugene J. Burger Chairman, CEO	1969	435 35 252	4,158 4,103 4,520	68 60 71	\$315 \$305 \$340	9 49 10	3 5 6 9	9 15 21 0			
15	DMM Property Management 1251 W. Redondo Beach Blvd. Gardena, CA 90247 www.dmmgt.com	Mark MacFarlane Vice President (310) 678-4140 mark@dmmgt.com	Michael Tramontin President	1970	36 92 84	3,163 3,116 3,037	201 198 191	\$305 \$293 \$269	151 50 0	7 0 0 194	0 0 0 0			
16	Ray Stone Inc. 550 Howe Ave., Ste. 200 Sacramento, CA 95825 www.raystoneinc.com	David W. Crump Vice President (916) 649-7500 dcrump@raystoneinc.com	J. Todd Stone CEO, President	1961	130 4 7	2,984 2,876 2,876	23 22 22	\$300 \$275 \$260	0 8 15	0 0 0 0	0 0 23 0			

¹RESULTS BASED ON 2007 CALIFORNIA REAL ESTATE JOURNAL SURVEY COMPILED BY CREJ STAFF
N/A - NOT AVAILABLE OR DECLINED TO STATE

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the California Real Estate Journal, 915 E. First Street, Los Angeles, CA 90012 or call Editor Michael Gottlieb at (213) 229-5308. ©2006 California Real Estate Journal. This list may not be reprinted in whole or in part without prior written permission from the editor. Reprints are available from Scoop Reprints, (800) 767-3263. An archive of past Major Firms lists appears on the CREJ Web site at www.CARealEstateJournal.com under "Top California Firms."